

37.04.02 Conflictology	
Conflict - management in the commercial sphere	
Course/semester	Magistracy, 2/3
Main objective	Formation of complete idea of types commercial / business conflicts and the disputes connected with conducting economic activity.
Contents	Value and possibility of conflict resolution. Concept and essence of the conflict Sources of the conflicts Typology of the conflicts Main stages of dynamics of the conflict
Preliminary requirements of Discipline:	conflictology history, general psychology, general conflictology
Structure of the course	Lectures -8 hours, Practice – 18 hours, consultations – 16, independent work – 156 hours. Total 216 hours.
Estimation, control – examination	Mark and rating system: - 0–24 it is unsatisfactory without possibility of repeating an examination; - 25–49 it is unsatisfactory with possibility of repeating an examination; - 50–72 it is satisfactory; 73–86 it is good; 87–100 it is excellent. 60% – current work, 40% – examination
Features of the organization of educational process and training materials	Lecture – discussion: During lecture, audience questions are set, and in case of ambiguous answers "polemic is started". Problem method / problem training: the training proceeding in the form of removal of the problem situations which are consistently created in the educational purposes.