

37.03.02. Conflictology	
Theories and technologies of the power and influence	
Course/semester	Bachelor degree, 4/8
The main objective	to be able to formulate own position on the modern problems of social political development - to use the categorial instruments of humanitarian and social sciences for the analysis of the conflict and the world
Contents	<ul style="list-style-type: none"> • Theories of influence and power. • Social manipulation • Formation of public opinion in the context of a social manipulation • Technologies and technicians of a social manipulation and influence. Preliminary requirements of Discipline: sociology, social psychology, general conflictology, mediation. basic course
Structure of the course	Lectures – 26, Practice – 26, examination, Independent work – 83 hours. Total 144 hours.
Estimation, control – test	Mark and rating system: - 0–24 it is unsatisfactory without possibility of repeating an examination; - 25–49 it is unsatisfactory with possibility of repeating an examination; - 50–72 it is satisfactory; 73–86 it is good; 87–100 it is excellent. 80% - current work, 20% - pass
Features of the organization of educational process and training materials	Active forms are used: tasks, cases for the analysis of experiments, methodical instructions.