

<b>37.04.02 Conflictology</b>	
Conflict - management in the commercial sphere	
<b>Course/semester</b>	Magistracy, 2/3
<b>Main objective</b>	Formation of complete idea of types commercial / business conflicts and the disputes connected with conducting economic activity.
<b>Contents</b>	Value and possibility of conflict resolution. Concept and essence of the conflict Sources of the conflicts Typology of the conflicts Main stages of dynamics of the conflict
<b>Preliminary requirements of Discipline:</b>	conflictology history, general psychology, general conflictology
<b>Structure of the course</b>	Lectures -8 hours, Practice – 18 hours, consultations – 16, independent work – 156 hours. Total 216 hours.
<b>Estimation, control – examination</b>	Mark and rating system: - 0–24 it is unsatisfactory without possibility of repeating an examination; - 25–49 it is unsatisfactory with possibility of repeating an examination; - 50–72 it is satisfactory; 73–86 it is good; 87–100 it is excellent. 60% – current work, 40% – examination
<b>Features of the organization of educational process and training materials</b>	Lecture – discussion: During lecture, audience questions are set, and in case of ambiguous answers "polemic is started". Problem method / problem training: the training proceeding in the form of removal of the problem situations which are consistently created in the educational purposes.